

Titles by Topic

Topic	Title	Author Name	Publisher Name
Business Planning/Proposal Writing			
	Creating a Successful Business Plan	,	Entrepreneur Media, Inc.
	Business Planning Guide Video	, Video	Upstart
	How to Really Create a Successful Business Plan	, Video	Inc. Magazine
	Successful Business Plan: Secrets & Strategie	Abrams, Rhonda	Oasis Press
	Successful Business Plan: Secrets & Strategies	Abrams, Rhonda	Oasis Press
	Complete Business Plan	Adams, Bob	Adams Media Corporation
	Business Planning for Entrepreneurs	Arkebauer, James	Dearborn
	Business Planning Worksheets, The	Bangs, Jr., David H.	Upstart
	Business Planning Guide, The	Bangs, Jr., David H.	Upstart
	Strategic Planning for New & Emerging Businesses	Fry, Fred	Dearborn
	Guide to Creating A Successful Business Plan	Gumpert, David	Inc. Magazine
	Proven Proposal Strategies to Win More Business	Holtz, Herman	Upstart
	Anatomy of a Business Plan	Pinson, Linda	Dearborn
	Retail Business Planning, The Guide to	Purdy, Warren	Inc. Magazine
	Service Business Planning Guide, The	Purdy, Warren	Inc. Magazine
	Restaurant Planning Guide, The	Rainsford, Peter	Upstart
Business Startup			
	How to Start a Self-Storage Center	,	Entrepreneur Media, Inc.
	How to Start a Network Marketing Business	,	Entrepreneur Media, Inc.
	How to Start a Personal Concierge Service	,	Entrepreneur Media, Inc.
	How to Start a Personal Shopping Service	,	Entrepreneur Media, Inc.
	How to Start a Personal Training Service	,	Entrepreneur Media, Inc.
	How to Start a Restaurant & 5 Other Food Business	,	Entrepreneur Media, Inc.
	How to Start a Retail Store	,	Entrepreneur Media, Inc.
	How to Start a Medical Transcription Service	,	Entrepreneu Media, Inc.
	How to Start a Self-Publishing Business	,	Entrepreneur Media, Inc.

Topic	Title	Author Name	Publisher Name
	How to Start a Seminar Production Business	,	Entrepreneur Media, Inc.
	How to Start a Seminar Promotion Business	,	Entrepreneur Media, Inc.
	How to Start a Home Health-Care Agency	,	Entrepreneur Media, Inc.
	How to Start a Sandwich Shop/Deli	,	Entrepreneur Media, Inc.
	How to Start a Medical Claims Processing Business	,	Entrepreneur Media, Inc.
	How to Start a Mail Order Business	,	Entrepreneur Media, Inc.
	How to Start a Maid Service	,	Entrepreneur Media, Inc.
	How to Start a Limousine Service	,	Entrepreneur Media, Inc.
	How to Start a Lawn Care Business	,	Entrepreneur Media, Inc.
	How to Start a Janitorial Service	,	Entrepreneur Media, Inc.
	How to Start a Specialty Travel & Tours Business	,	Entrepreneur Media, Inc.
	How to Start a Home Inspection Service	,	Entrepreneur Media, Inc.
	How to Start a Personal Training Business	,	Entrepreneur Media Inc.
	How to Start an Herb Farm	,	Entrepreneur Media, Inc.
	How to Start a Hair Salon	,	Entrepreneur Media, Inc.
	How to Start a Gift Basket Service	,	Entrepreneur Media, Inc.
	How to Start an Import/Export Business	,	Entrepreneur Media, Inc.
	How to Start a Clothing Store	,	Entrepreneur Media Inc.
	Starting Your Own Business	,	Entrepreneur Media, Inc.
	How to Become an Internet Entrepreneur	,	Entrepreneur Media, Inc.
	How to Become an Information Broker	,	Entrepreneur Media, Inc.
	How to Become an Information Consultant	,	Entrepreneur Media, Inc.
	How to Become a Bridal Consultant	,	Entrepreneur Media, Inc.
	How to Start a Wholesale Distribution Business	,	Entrepreneur Media, Inc.
	How to Start a Vending Business	,	Entrepreneur Media, Inc.
	How to Start a Utility & Telephone Bill Auditing	,	Entrepreneur Media, Inc.
	How to Start a Travel Agency	,	Entrepreneur Media, Inc.
	How to Start a Temporary Help Business	,	Entrepreneur Media, Inc.
	How to Start a Personal Training Business	,	Entrepreneur Media, Inc.

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	How to Start a Staffing Service	,	Entrepreneur Media, Inc.
	How to Start a Business Support Service	,	Entrepreneur Media, Inc.
	How to Start a Business Support Service	,	Entrepreneur Media, Inc.
	How to Start a Restaurant and 5 Other Food Busi	,	Entrepreneur Media Inc.
	How to Start a Self-Publishing Business	,	Entrepreneur Media Inc.
	How to Start A Restaurant	,	Entrepreneur Media, Inc.
	How to Start a Retail Store	,	Entrepreneur Media Inc.
	How to Start a Freight Brokerage Business	,	Entrepreneur Media, Inc.
	How to Start a Self-Publishing Business	,	Entrepreneur Media, Inc.
	How to Start a Clothing Store	,	Entrepreneur Media, Inc.
	How to Start an E-Business	,	Entrepreneur Media, Inc.
	How to Start a Retail Store	,	Entrepreneur Media, Inc.
	How to Start a Cleaning Service	,	Entrepreneur Media, Inc.
	How to Start a Temporary Help Business	,	Entrepreneur Media, Inc.
	How to Start a Bar/Tavern	,	Entrepreneur Media, Inc.
	How to Start an Automobile Detailing Business	,	Entrepreneur Media, Inc.
	How to Start a Bed & Breakfast	,	Entrepreneur Media, Inc.
	How to Start a Business Support Service	,	Entrepreneur Media, Inc.
	How to Start a Car Wash	,	Entrepreneur Media, Inc.
	How to Start a Childcare Service	,	Entrepreneur Media, Inc.
	How to Start a Cleaning Service	,	Entrepreneur Media, Inc.
	How to Start a Clothing Store	,	Entrepreneur Media, Inc.
	How to Start a Coin-Operated Laundry Service	,	Entrepreneur Media, Inc.
	How to Start a Coin-Operated Vending Service	,	Entrepreneur Media, Inc.
	How to Start an Executive Recruiting Service	,	Entrepreneur Media, Inc.
	How to Start a Computer Consulting Service	,	Entrepreneur Media, Inc.
	How to Start a Consignment Clothing Store	,	Entrepreneur Media, Inc.
	How to Start a Consulting Service	,	Entrepreneur Media, Inc.
	How to start a Crafts Business	,	Entrepreneur Media, Inc.

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	How to Start a Desktop Publishing Service	,	Entrepreneur Media, Inc.
	How to Start an E-Business	,	Entrepreneur Media, Inc.
	How to Start an Event Planning Service	,	Entrepreneur Media, Inc.
	How to Start a Collection Agency	,	Entrepreneur Media, Inc.
	How to Start a Financial Aid Service	,	Entrepreneur Media, Inc.
	How to Really Start Your Own Business	, Video	Inc. Magazine
	Small Business Start-up	Adams, Bob	Adams Media Corporation
	Owning & Managing a Restaurant	Alonzo, Roy S.	Upstart
	Owning & Managing a Bar or Tavern	Alonzo, Roy S.	Upstart
	Start-Up Guide-A One-Year Plan, The	Bangs, Jr., David H.	Upstart
	Smart Steps to Smart Choices	Bangs, Jr., David H.	Upstart
	Retail in Detail	Bond, Ronald L.	Oasis Press
	Entrepreneurship	Burns, Tim	Dearborn
	Which Business: Help in Selecting Your New Venture	Drescher, Nancy	Oasis Press
	How to Set up your own Small Business, Vol. 1	Fallek, Max	American Institute of Small
	How to Set up your own Small Business, Vol. 2	Fallek, Max	American Institute of Small
	If You're Clueless...	Godin, Seth	Upstart
	If You're Clueless about Starting Your Own Business	Godin, Seth	Upstart
	The Bootstrapper's Bible	Godin, Seth	Upstart
	Bootstrapper's Bible, The	Godin, Seth	Upstart
	How to Really Start Your Own Business	Gumpert, David	Inc. magazine
	Starting from "NO"	Jaffe, Azriela	Dearborn
	Small Business Source Book, Vol 2	Johnson, Yolanda A.	Gale
	Small Business Source Book, Vol 1	Johnson, Yolanda A.	Gale
	Businesses You Can Start Almanac	Jones, Katina	Adams
	Anatomy of a Start-Up	Longworth, Elizabeth K.	Inc. Magazine
	Start Your Own Business Workbook	Mangiamele, Gine Marie	Adams Media Corporation
	Small Business Profiles	Mast, Jennifer Arnold	Gale
	The Everything Start Your Own Business Book	Mintzer, Rich	Adams Media Corporation
	What No One Ever Tells You About Starting Your Business	Norman, Jan	Upstart
	What no one ever tells You About	Norman, Jan	Upstart

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	Steps to Small Business Start-Up	Pinson, Linda	Upstart
	Restaurant Start-Up Guide, The	Rainsford, Peter	Upstart
	Owning and Managing a Mail Order Business	Ramsey, Dan	Upstart
	Start Your Business-A Beginner's Guide	Reierson, Vicki	Oasis Press
	Start Your Business-A Beginner's Guide	Reierson, Vicki	Oasis Press
	Owning and Managing a Bed & Breakfast	Rogak, Lisa Angowski	Upstart
	How to Start & Operate a Successful Business	Rye, David E.	Adams Media Corporation
	Location Location Location	Salvaneschi, Luigi	Oasis Press
	Location Location Location	Salvaneschi, Luigi	Oasis Press
	Business Valuation Bluebook	Simmons, Chad	Corinth Press
	Entrepreneur's Ultimate Start-Up Directory	Stephenson, James	Entrepreneur Press
Consulting/Home-Based or Family Business	Starting & Running Your Home-based Business	,	Entrepreneur Media, Inc.
	How To Run a Successful Family Business	, Video	Inc. Magazine
	How To Succeed In a Home Business	, Video	Inc. Magazine
	Work at Home Wisdom	Axman, Andi	Upstart
	Launching your Home-Based Business	Axman, Andi	Upstart
	Six-Figure Consultant, The	Bly, Robert W.	Upstart
	Successful Family Business	Friedman, Scott E.	Upstart
	Moonlighting, Earn a Second Income at Home	Frohbieter-Mueller, Jo	Oasis Press
	Home Business Made Easy	Hanania, David	Oasis Press
	Independent Consulting	Kintler, David	Adams Media Corporation
	Surefire Strategies for Growing Home-Based Bus.	Schaefer, David	Upstart
	Finding & Buying Place in Country	Scher, Les	Dearborn
	Consulting Success	Shenson, Howard	Upstart
	How to Become Successfully Self-Employed	Smith, Brian R.	Adams Media Corporation
	Home Office Know-How	Zbar, Jeffery D.	Upstart
Financing a Business	Financing Your Small Business	,	Entrepreneur Media, Inc.
	Maximize Cash Flow	, Video	Inc. Magazine

Topic	Title	Author Name	Publisher Name
	Raising Capital	, Video	Inc. Magazine
	Going Public	Arkebauer, James	Dearborn
	Small Business Insider's Guide to Bankers	Caplan, Suzanne	Oasis Press
	Borrowing to Build Your Business	Dawson, George M.	Upstart
	Financing Your Small Business	DeThomas, Art	Oasis Press
	Money Connection, The	Flanagan, Lawrence	Oasis Press
	Raising Capital	Flanagan, Lawrence	Oasis Press
	Guide to Buying, Valuing, and Selling Your Business	Gabehart, Scott	Upstart
	Insider's Guide to Small Business Loans, The	Koehler, Dan M.	Oasis Press
	Funding High-Tech Ventures	Manweller, Richard L.	Oasis Press
	Secrets to Buying & Selling a Business, The	Nottonson, Ira N.	Oasis Press
	Financing the Small Business	Sisson, Robert	Adams Media Corporation
	Secure your Future-Financial Planning at any Age	Tellalian, Chuck D.	Oasis Press
International/Franchising	Condominios	,	Real Estate Education Co.
	Tengo una excelente idea	Bangs, Jr., David H.	Upstart Publishing
	El Plan de Negocios	Bangs, Jr., David H.	Upstart
	El Plan De Negocios	Bangs, Jr., David H.	Upstart
	Condominios	Berges, Marcelo Salles	Real Estate Education Co.
	Como Lograr Que Tus Clientes te Promuevan	Cafferky, Michael E.	Editorial Pax Mexico
	Franchising 101	Dugan, Ann	Upstart
	Mujeres Millonarias	Flores, Bettina	Dearborn
	Global Entrepreneur	Foley, James F.	Dearborn
	Como Hacer Dinero Ya	Friedman, Sidney A.	Editorial Pax Mexico
	Doing Business In Russia	Golenpolsky, Tankred G.	Oasis Press
	Tecnicas cruciales de marketing	Green, Gloria	Upstart
	Franchise Bible	Keup, Erwin J.	Oasis Press
	Export Now	Leza, Richard L.	Oasis Press
Legal	Write Your Own Business Contracts	Barrett, E. Thorpe	Oasis Press
	The Essential Limited Liability Co.	Corporate Agents, Inc.,	Oasis Press
	Instacorp	Corporate Agents, Inc.,	Oasis Press
	Essential Limited Liability Company Handbook	Corporate Agents, Inc.,	Oasis Press

Topic	Title	Author Name	Publisher Name
	Small Business Legal Kit and Disk, The	Dicks, J.W.	Adams Media Corporation
	California Corporation	Finck, Kevin W.	Oasis Press
	Small Business Legal Guide	Friedman, Robert	Upstart
	Forming Your Own Limited Liability Company	Friedman, Scott E.	Upstart
	Surviving and Propering in a Business Partnership	Jacobsen, Jay	Oasis Press
	Mail Order Legal Guide	Keup, Erwin J.	Oasis Press
	How to form "S" Corporation	Nicholas, Ted	Dearborn
	How to Form Your Own "S" Corporation	Nicholas, Ted	Dearborn
	Legal Expense Defense	Powers, Dennis M.	Oasis Press
	Essential Corporation Handbook	Sniffen, Carl R.	Oasis Press
	Complete Book of Business Forms	Stuart, Richard G.	Oasis Press
Management: Accounting	Annual Statement Studies	,	RMA
	Putting It All Together - New Systems Acquisition	, Video	US Defense Department
	High Profit Financial Management	Caplan, Suzanne	Dearborn
	Financial Management Techniques	DeThomas, Art	Oasis Press
	Financial Management Techniques	DeThomas, Art	Oasis Press
	Millionaires Across The Street, The	Flores, Bettina	Dearborn
	If You're Clueless about Accounting & Finance	Godin, Seth	Dearborn
	The Budget Kit	Lawrence, Judy	Dearborn
	Bottom Line Basics	Low, Robert J.	Oasis Press
	Accounting for the new Business	Malburg, Christopher R.	Adams Media Corporation
	Payroll Source, The	O'Toole, Michael P.	American Payroll Associatio
	Profit Power	Peyton, Paul	Oasis Press
	Keeping the Books	Pinson, Linda	Upstart
	Accounting & Bookkepping	Placencia, Jose	oasis Press
	Collection Techniques for a Small Business	Scott, Gini Graham	Oasis Press
	Top Tax Saving Ideas for Today's Small Business	Stemmy, Thomas J.	Oasis Press
Management: Insurance	Buyer's Guide To Business Insurance	Bury, Don	Oasis Press
	Buyer's Guide To Business Insurance (Book & Disk)	Bury, Don	Oasis Press
	CompControl	Priz, Edward J.	Oasis Press

Topic	Title	Author Name	Publisher Name
	Safety Law Compliance Manual for California	Spooner, John R.	Oasis Press
Management: Misc.	Managing Your Small Business	,	Entrepreneur Media, Inc.
	Necessary Disorganization	, Video	Inc. Magazine
	Building Loyalty	, Video	WingsNet
	Moments of Truth	, Video	WingsNet
	H. Ross Perot	, Video	Inc. Magazine
	Fortune Guide for Enterprising Women	, Video	Fortune Magazine
	Fortune Guide for Enterprising Women	, Video	Fortune Magazine
	Women In Business	, Video	Inc. Magazine
	Smart Solutions for Managing Your Time	, Video	Inc. Magazine
	301 Great Customer Service Idea	Artz, Nancy	Inc. Magazine
	Real World Entrepreneur Field Guide, The	Bangs, Jr., David H.	Upstart
	Lightning in a Bottle	Baum, David	Dearborn
	301 Great Management Ideas	Brokaw, Leslie	Inc. Magazine
	Power of Six Sigma	Chowdhury, Subir	Dearborn
	Teaming Up	Edwards, Paul	G.P. putnam's Sons
	Teaming Up	Edwards, Sarah	G.P. putnam's Sons
	Inner Game of Entrepreneuring, The	Guzik, Ronald E.	Upstart
	Managing People	Lane, Byron	The Oasis Press
	Managing People	Rierdan, Richard	The Oasis Press
	Entrepreneur's Guide to Managing Intellectual Prop	Schaafsma, Paul E.	The Oasis Press
	Ban the Humorous Bazooka	Sebell, Mark Henry	Dearborn
	Managing to be Wealthy	Sestina, John	Dearborn
	Problems & Solutions in Small Business Mgmt	Small Business Forum Editor	Upstart
	Truth, Trust, and the Bottom line	Tracy, Diane	Dearborn
	Company Relocation Handbook	Ward, Sharon Kaye	Oasis Press
	Fast Growth	Weinzimmer, Laurence	Dearborn
	Business Environmental Handbook, The	Westerman, Martin	Oasis Press
	Full Price	Winninger, Thomas	Dearborn
Management: Personnel	Managing People	, Video	Inc. Magazine
	Managing Human Resources In Small & Mid-Sized Co.	Arthur, Diane	Amacom

Topic	Title	Author Name	Publisher Name
	Complete Guide to Managing People	Dahl, Susan	Inc. Magazine
	96 Great Interview Questions to Ask Before You Hir	Falcone, Paul	Amacom
	Managing People	Lane, Byron	Oasis Press
	Draw the Line-A Sexual Harassment-Free Workplace	Lynch, Frances	Oasis Press
	Managing People-101 Proven Ideas	Noble, Sara P.	Inc. Magazine
	Smart Staffing	outlaw, Wayne	Upstart
	The Leader's Guide	Ponder, Randall D.	The Oasis Press
	A Company Policy & Personnel Workbook	Ramey, Ardella	Oasis Press
	A Company Policy & Personnel Workbook	Ramey, Ardella	Oasis Press
	Attracting & Rewarding Outstanding Employees	Rye, David E.	Entrepreneur Press
	People Investment	Worthington, E.R.	Oasis Press
Marketing/Advertising/Selling			
	Bringing Your Product to Market	,	Entrepreneur Media, Inc.
	Successful Sales and Marketing	,	Entrepreneur Media, Inc.
	Effective Follow-Up	, Video	Inc. Magazine
	Boost Your Sales 1,000%	, Video	Inc. Magazine
	Preparing for Successful Sales Relationships (PT1)	, Video	Inc. Magazine
	Making Effective Sales Calls (Part 2)	, Video	Inc. Magazine
	How To Deal With Buying Objections (Part 3)	, Video	Inc. Magazine
	Do-It-Yourself Marketing	, Video	Inc. Magazine
	How to Manage Your Sales Strategy	, Video	Inc. Magazine
	Closing the Deal (Part 4)	, Video	Inc. Magazine
	Creating Customers	Bangs, Jr., David H.	Upstart
	Creating Customers	Bangs, Jr., David H.	Upstart
	Market Planning Guide, The	Bangs, Jr., David H.	Upstart
	Friendship Marketing	Baron, Gerald	Oasis Press
	Information Breakthrough	Baron, Gerald	Oasis Press
	Information Breakthrough	Baron, Gerald	Oasis Press
	Selling Online	Carroll, Jim	Dearborn
	Keeping Score	Carter, David	Oasis Press
	Getting Business to Come to You	Clampitt Douglas, Laura	G.P. Putnam's Sons
	Keep or Sell Your Business	Cohn, Mike	Dearborn

Topic	Title	Author Name	Publisher Name
	101 Internet Marketing Tips for your Business	Davidson, Jeff	Entrepreneur Press
	Develop & Market Your Creative Idea	Davis, Dale	Oasis Press
	Marketing Magic	Debelak, Don	Adams Media Corporation
	301 Great ideas for Do-It-Yourself Marketing	Decker, Sam	Inc. Magazine
	How to Market a Product for Under \$500	Dobkin, Jeffrey	Danielle Adams Publishing c
	Getting Business to Come to You	Edwards, Paul	G.P. Putnam's Sons
	Getting Business to Come to You	Edwards, Sarah	G.P. Putnam's Sons
	Customer Engineering	Frigstad, David	Oasis Press
	Know Your Market	Frigstad, David	Oasis Press
	Guerrilla Publicity	Frishman, Rick	Adams Media Corporation
	If You're Clueless About Selling	Godin, Seth	Dearborn
	Unleashing the Ideavirus	Godin, Seth	Do You Zoom, Inc.?
	How to Really Create a Successful Marketing Plan	Gumpert, David	Inc. Magazine
	From Kitchen to Market	Hall, Stephen	Dearborn
	Power Marketing for Small Business	Horner, Jody	Oasis Press
	The Ultimate Marketing Plan	Kennedy, Dan S.	Adams Media Corporation
	Advertising Without an Agency	Kobliski, Kathy J.	The Oasis Press
	Guerrilla Publicity	Levinson, Jay Conrad	Adams Media Corporation
	Guerrilla Publicity	Lublin, Jill	Adams Media Corporation
	Filling the Glass	Maher, Barry	Dearborn
	Selling 101	McGaulley, Michael	Adams Media Corporation
	Marketing Your Invention	Mosley, Thomas	Upstart
	Target Smart	Newberg, Jay	Oasis Press
	Successful Network Marketing	Nichols, Rod	The Oasis Press
	Successful Network Marketing	Nichols, Rod	Oasis Press
	Target Marketing	Pinson, Linda	Upstart
	Proposal Development	Porter-Roth, Bud	Oasis Press
	Loyalty Marketing	Sindell, Kathleen	Dearborn
	Customer-Focused Selling	Stephens, Nancy	Adams Media Corporation
	Marketing Mastery	Stephenson, Harriet	Oasis Press
	Do-It-Yourself Advertising	White, Sarah	Adams Media Corportion
Technology/Misc.	301 Great Ideas for Using Technology	Bangs, Jr., David H.	Inc. Magazine
	Web Wise	Crowe, Sam	Oasis Press

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	Understanding B2B	Friedman, Matthew	Dearborn
	Internet for Dummies	Levine, John R.	IDG Books Worldwide, Inc.
	Web Rules	Murphy, Tom	Dearborn
	Renaissance 2000	Salvaneschi, Luigi	Oasis Press
	Joysticks, Blinking Lights, & Thrills	Sherlock, Joseph M.	Oasis Press
	Connecting Online: Successful Image	Sherwin, Gregory R.	Oasis Press
	Net Strategy	Spiegel, Robert	Dearborn
	E-tailing	Tiernan, Bernadette	Dearborn
	Microsoft Office 97 for Windows for Dummies	Wang, Wallace	IDG books Worldwide, Inc.
Customer Service	Customer Service Vision - Video 4	, Video	Inc. Magazine
	How to Deliver Superior Customer Service	, Video	Inc. Magazine
	Keep Your Customers for Life! - Video 5	, Video	Inc. Magazine
	Customers into Your Best Salespeople - Video 6	, Video	Inc. Magazine
	Company Customers Will Love - Video 2	, Video	Inc. Magazine
	Harvey Mackay on Customer Service	, Video	Inc. Magazine
	How to Find New Customers	, Video	Goldhirsh Group Inc.
	6 Steps to Improving Customer Service	, Video	Goldhirsh Group, Inc
	Are Your Customers Happy - Video 1	, Video	Inc. Magazine
	Customer Service Ideas - Video 3	, Video	Inc. Magazine
	Service, Service, Service	Albrecht, Steve	Adams Media Corporation
	Complete Guide to Superior Customer Service	Halbrooks, John R.	Inc. Magazine
Women in Business	Small Business Savvy	Jones, Katina	Adams Media Corporation
	Passion Rules! Inspiring Women in Business	Powe Allred, Alexandra	The Oasis Press
	Small Business Savvy	Rist, Norma J.	Adams Media Corporation
	Minding Her Own Business	Zobel, Jan	EastHill Press
Workers' Compensation	CompControl	Priz, Edward J.	The Oasis Press
Corporations	The Essential Corporation Handbook	Sniffen, Carl R.	The Oasis Press
	The Complete Corporate Guide	Spadaccini, Michael	The Oasis Press
Real Estate			

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Business - Service	Business Brokerage	Manning, Lloyd R.	The Oasis Press
Franchises	Cleaning Up in Your Service Business	Appleton, Brian W.	The Oasis Press
Working from home	Franchises & Business Opportunities	Caffey, Andrew A.	Entrepreneur Press
	Working from Home	Edwards, Paul	Penguin Putnam, Inc.
	Working from Home	Edwards, Sarah	Penguin Putnam, Inc.
Miscellaneous	Financial Management - Project #3	,	Rural Enterprise Assistance P
	The Small Business Encyclopedia - Volume 1	,	
	The Small Business Encyclopedia - Volume 2	,	
	The Small Business Encyclopedia - Volume 3	,	
	CISCO/SBA Press Conference	, Video	US Small Business Administr
	South Dakota 1999 Great Events Campaign	, Video	
	Are You Y2K Ready?	, Video	US Small Business Administr
	CAIV: Constant Savings	, Video	CAIV
	Contract Pricing: What's the Right Price?	, Video	
	Deskbook Live: It's Professor Microchips	, Video	
	Intergrated Project Management for the 21st Centur	, Video	EVM
	Going Commercial: FAR Part 12 Meets Part 15	, Video	
	Market Research: Take Two	, Video	
	Integrated Product: Process Development	, Video	US Defense Department
	Multiple Choices/Multiple Solutions	, Video	
	Oral Presentations: The Verbal Challenge	, Video	
	Past Performance and Future Rewards	, Video	
	PBC: All Aboard!	, Video	
	Secrets to Small Business & More!	, Video	
	FAR Part 15: Let the Change Begin!	, Video	
	Customer Relations & Setting Goals - Project #4	, Video	Rural Enterprise Assistance P

Topic	Title	Author Name	Publisher Name
	Competitive Sourcing: Challenge & Spirit of A-76	, Video	US Defense Department
	MicroLOAN South Dakota	, Video	
	C-SPAN Electronic Commerce Forum	, Video	SRB Productions, Inc.
	Promotion & Advertising - Project #2	, Video	Rural Enterprise Assistance P
	Defense Reform: Partnering for Excellence	, Video	US Defense Department
	Center for Rural Affairs - Walthill, NE	, Video	Rural Enterprise Assistance P
	DRI Checkpoint 2000: Road to Excellence	, Video	US Defense Department
	Managing Change, People, & Performance	, Video	US Defense Department
	IT Today and Tomorrow	, Video	US Defense Department
	Acquisition Reform: The Road Ahead	, Video	US Defense Department
	More Bang for the Buck: Performance Management	, Video	US Defense Department
	The Price We Pay: Sole Parts in Sole Source Env.	, Video	US Defense Department
	Future of Defense Reform: Mission & Challenge	, Video	US Defense Department
	From Reform to Excellence	, Video	US Defense Department
	Business Plan & Marketing - Project #1	, Video	Rural Enterprise Assistance P
	Pay Less for Printing	Boards, Jackie T.	Boards Enterprises
Preventive Measures	Prevent Accidents from Spoiling Your Profits	Hartford,	The Hartford
	Prevent Accidents from Putting You Out of Business	Hartford,	The Hartford
	Prevent Accidents from Doing a Hob on Your Busines	Hartford,	The Hartford
	Prevent Accidents from Taking Your Business Offlin	Hartford,	The Hartford
	Gear Up Now to Prevent Shut Downs Later	Hartford,	The Hartford
	Prevent Accidents from Marking Down Your Profits	Hartford,	The Hartford
	Protect Your Business by Preventing Accidents	Hartford,	The Hartford